



ARGUS SOVEREIGN AI, LLC

Custom Software. Integrated Systems. Principal-Led Execution.

CAPABILITY STATEMENT · FEDERAL

SBA-CERTIFIED SDVOB · SBA-CERTIFIED VOSB · SAM.gov Active · All Awards · Government Purchase Card Accepted

ENTITY DATA

UEI
CYDHPD784L39
CAGE
21N40
SAM REGISTRATION
Active
STRUCTURE
LLC
LOCATION
Sachse, Texas · TX-05

CERTIFICATIONS

Service-Disabled Veteran-Owned Small Business
SBA VET CERT · ACTIVE THRU 2029
Veteran-Owned Small Business
SBA VETCERT · ACTIVE THRU 2029

NAICS CODES

541511 PRIMARY
Custom Computer Programming Services
541512
Computer Systems Design Services
541519
Other Computer Related Services
518210
Computing Infrastructure & Data Processing

CREDENTIALS

Project Management Professional (PMP)
Prosci Certified Change Practitioner
CompTIA A+ · Network+ · IT Operations Specialist
FAA Part 107 Remote Pilot

INTELLECTUAL PROPERTY

U.S. Patent 8,650,101 B1
CO-INVENTOR, 2014
U.S. Patent 6,533,248 B1
SOLE INVENTOR, 2003
5 AI Provisional Applications

01 Core Competencies

CUSTOM SOFTWARE DEVELOPMENT - customer-specific code delivered for operation. Design, build, modify, test, and support applications, workflow automation, APIs, data services, dashboards, decision tools, and AI-enabled operator aids. Deliverables include source code, test evidence, deployment instructions, and technical documentation.

SYSTEMS ARCHITECTURE & INTEGRATION - connect the systems already in the mission. Architecture and integration across applications, data, compute, networks, enterprise platforms, and edge hardware. Requirements decomposition, interface design, ERP/CRM and operational-platform integration, data mapping, working connectors, performance sizing, validation, and transition support.

PRIVATE AI & INFRASTRUCTURE ENGINEERING - deploy AI where the data and workload require it. Local open-weight model deployment, GPU and compute sizing, containerized services, on-premises and edge configurations, data pipelines, observability, security-boundary design, troubleshooting, and operator runbooks for controlled and connectivity-constrained environments.

02 Differentiators

- **Hands-on principal delivery.** The principal who scopes the work performs and directs architecture, development, integration, testing, and technical handoff.
- **Full-stack systems capability.** Current capability spans software, APIs, data, compute, networks, containers, local AI models, enterprise platforms, and edge hardware.
- **Working deliverables.** Engagements produce functioning software, configured systems, test evidence, source materials, deployment instructions, and operational documentation.
- **Current technical currency.** Richard Schafer actively builds and operates a substantial private multi-agent AI environment on owned compute. Argus is evidence of current engineering capability, not the product being offered.

03 Contract-Ready Offerings

Custom AI Workflow Build	SCOPED	Working customer-specific application or automated workflow with source code, tests, deployment package, and technical documentation.
Systems Integration Build	SCOPED	Functioning connection between applications, data sources, or operational systems, with interface mappings, working code, validation results, and support documentation.
Private AI Environment Deployment	SCOPED	Locally deployed model environment sized to the customer's workload, with container configuration, model testing, monitoring, and an operator runbook.

04 Principal's Experience

Argus Sovereign AI, LLC was formed in 2026. The experience below is Richard Schafer's and is provided as evidence of the capability he brings to each principal-led engagement. For requirements demanding corporate past performance or larger staffing, Argus participates as a subcontractor or teams to the requirement.

Current AI Systems Engineering & Development	2026-PRESENT	Hands-on builder and operator of a local-first multi-agent AI development environment on owned compute. Evidence of current technical currency; not offered as a product.
Product, Integration & Architecture	2018-2026	ERP/CRM order-to-cash integration, Fortune 500 solution architecture and estimation, edge-AI hardware product launch, and repeatable technical tooling.
Custom Software & Infrastructure	2001-2017	CTO & Founder for e-commerce and enterprise SaaS platforms; built infrastructure, led engineering teams, and engineered two issued U.S. patents.



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